LIN:BIT

Point of Sale (POS) High Availability

BACKGROUND Based in Tennessee, TruckPro is the nation's second largest aftermarket heavy-duty truck part distributor, with over 150 locations and 2000 employees throughout the U.S. and Canada. They sell parts and service vehicles ranging from school buses to 18-wheelers and dump trucks.

BUSINESS CHALLENGE TruckPro relied on a single centralized server for all Point of Sale (POS) transactions for over 25 years. Based on outdated, proprietary software, TruckPro's POS platform was facing performance and technical challenges that distracted their sales associates and took attention away from focusing on customers. TruckPro felt the need to provide more expansive tools for their associates.

To remedy their situation, TruckPro required a modern, stable POS platform for their daily transactions that they could count on to stay up and running. To foster a seamless sales process, TruckPro sought out a High Availability (HA) solution that ensured access to their customer data at all times. Resiliency, reliability and recovery were TruckPro's top priorities for a new POS platform.

SOLUTION After researching several options for High Availability, including a competing HA solution from Red Hat, TruckPro chose LINBIT's Enterprise DRBD version in 2014. Sound technology and a proven track record were the key factors in TruckPro's choice. After speaking with other companies as well as LINBIT's customers regarding their implementations and experience with the LINBIT DRBD software, TruckPro found that no other vendor compared to LINBIT.

Since its deployment, TruckPro has had flawless production with the LINBIT DRBD software. In fact, LINBIT's professional and responsive support has been a notable part of TruckPro's positive experience. Even more significantly, the POS system based on LINBIT's software has been extremely stable and reliable; TruckPro's sales team is now more productive and is back to selling rather than worrying about computer downtime.

"LINBIT's DRBD® is used primarily for resiliency. Uptime is very important for our business and anything we can do to quickly recover from any issue is paramount. Our investment yielded a noticeable increase in performance and stability which we did not have before."

HENRY SANTAMARIA

DIRECTOR OF INFRASTRUCTURE

WWW.TRUCKPRO.COM

CONTACT US
+1-877-4LINBIT (454-6248)
sales@linbit.com

INTERNATIONAL
+43-1-8178292-0